



## 2002 Goes Out With A Bang

### OPH Where & When

The T/S Gun Show at the Antioch Fairgrounds was the venue of the last Operation Politically Homeless Booth of 2002. Ten East Bay LP volunteers staffed the weekend event, 12/28 & 12/29. Well over 100 people met a Libertarian for the very first time and 83 took the World's Smallest Political Quiz. Of those taking the Quiz 36 scored borderline Libertarian or better, 41 left their names & addresses to get more information, 1 re-registered LP, and 2 joined **The Party** on the spot.

### OPH Who & Why

The East Bay LP has sponsored dozens of OPH Booths over the years and has built up a very well stocked Booth including a 10 X 10 pop-up tent (for outdoor events \$200 @ Costco), table, banners, easel w/ framed chart, "The Hook", and lots of literature.

Curt Cornell made a generous contribution for this one by donating life-size cardboard cutouts of the Statue of Liberty and Uncle Sam. They are beautiful and very eye catching. He also threw in a dozen desk-top sized Statues of Liberties that can generate donations. He will be bringing a limited supply of the Life-size figures to convention to provide other Regions the opportunity to purchase them (at a discount) for their OPH Booths. Nobody asked Curt to do this. He had an in with a vendor, saw an opportunity to contribute to Liberty and acted on it. Individual action is what makes our **Party** strong. If you see an opportunity to promote Liberty, don't wait for approval or to be asked, **JUST DO IT!**



John Ericson, The Statue of Liberty and Terry Floyd

Several VERY experienced volunteers staffed the Booth this weekend and a rookie or two. Here is who they are and why they do it.

Cory Nott, with 11 year old son Cody, were the rookies at this Event. Cory recently started coming to the Pizza Liberty Parties invited by friend and member Kurt Schultz. Cory hasn't joined **The Party** yet, he's still checking us out, but he wants to support the Second Amendment and knows that we do. When we asked for volunteers at the Pizza Liberty Party Cory stepped up. Some folks have time and some have money. (I'll take either.) He said: "It was really a lot of fun. I will definitely do it again."

11 year Freedom Fighter Doug Ohman is a former EBLP Chair who has returned after taking a couple of years off to care for his beloved wife, who recently passed away. RIP Dorothy. He is now turning his energy to his second love, Lady Liberty.

His thoughts: "I'm very concerned that the public's perception of the LP is that we are a bunch of drug pushers who don't care about the US of A. I want to change that perception."

We must show the public positive libertarian solutions to protecting the children and the people."

Scott Campanaro is a veteran Gun Rights activist and producer of the cable access TV show **Common Sense and Liberty**. He laments; "The first gunshow I went to at the Cow Palace (20 years ago) had so many rifles that the upward barrels looked like a rolled steel forest, tables cluttered with pistols of all kinds and almost no ancillary goods – no room for them. Going from table to table was an exercise in 'Brownian motion'."

Nowadays there are more knickknacks and toys than "Tools of Freedom" – and people who patronize these gunshows are afraid to be seen on camera.

The OPH puts the LP into a group that desperately needs help... The 2<sup>nd</sup> Amendment is *the civil rights movement of the 21<sup>st</sup> century*. We are the new freedom riders."

Coming from the other side of the Libertarian spectrum, Jeffrey Sommer is a long-time anti-Drug War warrior and Medical Marijuana activist. Diving over 40

Continued on page 2

## Rose Parade

By Bryan Lackey, Outreach Director, LP Region 67

It began as an ambitious plan—go where the people are and get as many regions as possible working together. Hence, the Rose Parade, where an estimated one million people from all over Southern California and beyond (I encountered people from as far away as Fresno and even Buffalo, New York and Sweden!), gathered to watch an annual spectacle that has been ongoing for over 100 years. Several Libertarian activists converged on the parade route on both New Year's Eve and New Year's Day to distribute flyers and pamphlets and talk about our message of liberty, peace, and freedom. All told, the event was very successful given the limited time and resources, and it raised awareness of our party and our message to a wide range of people.

On the negative side, this event had two main flaws: lack of people and lack of preparation time.

This was my first attempt at organizing an outreach event, and my inexperience definitely showed in places. I announced this in very early December, which simply wasn't enough time for people to rearrange their New Year's plans or for the chairs to do more than forward my e-mails to their respective mailing lists.

With more people, we could have more comprehensively covered the parade route, divided the labor (i.e. having some people specifically assigned to canvas with flyers, others to pass out flyers in fixed locations, and the rest assigned to actively talk people up and collect contact information), and had

Continued on page 4

## Power of Influence Workshop

**Effective communication skills are a must.**

Larry Robert Pinci, a Leader in Human Performance Technology, will conduct for FREE: The Power of Influence Workshop (a one day seminar Saturday at Convention). Providing each individual with tools to enhance communication skills, increase rapport and raise the quality and quantity of their influence with others. This workshop is designed to change ineffective communication habits. Larry includes cutting edge strategies and techniques from Neuro Linguistic Programming.

### Some of the topics include:

Mastering the 7 Laws of Unconscious Influence  
 Identifying people's Decision Making Strategies  
 Gaining Instant Rapport both In Person and on the Phone  
 Identify people's driving values  
 Heighten listening power  
 ..... and more

### About Larry Robert Pinci:

Larry Robert Pinci is a Leader in Human Performance Technology. He is Master Coach, a certified Trainer of Neuro Linguistic Programming, a Certified Trainer of Hypnotherapy with the American Board of Hypnotherapy and a Certified Mediator.

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# From the Chair

Fellow Libertarians: how would you like to meet the twenty eight - yes, that's 28! - California Libertarians who won elective office in 2002 along with hundreds of others who ran last year?



Aaron Starr

Well, that may only be possible at the Libertarian Party of California 2003 Convention. Read on to find out more.

We have quite a lineup of speakers and presenters. National Party Chairman Geoffrey Neale will be flying in from Texas to speak at the opening of our convention on February 15, 2003 at 8 a.m. The title of his speech is "Winning over the Hearts of America." Neale understands that it won't be reason alone that will win people over. This will be both informative and inspirational! Make sure you arrive the night before.

Larry Robert Pinci will be giving an all day workshop on effective communication entitled "Power of Influence: Communication Workshop." The goal of the workshop is to help Libertarians become better at establishing rapport with people so that they'll be more likely to hear our ideas and adopt our beliefs. The workshop is free to all Libertarians. You can find his bio at <http://www.realworldcoach.com/bios.htm>.

State Senator Tom McClintock will be our banquet speaker on Saturday night. McClintock ran for

State Controller and was the only winner of the Richard Cobden Award granted by the LPC back in 1991 for the most libertarian act by a sitting member of the legislature when he proposed a comprehensive 40% reduction in the size of state government. You can read more about Tom McClintock at <http://www.tommccclintock.com/>.

The title of his presentation is "The Cause of Liberty." Senator McClintock will be introduced by former City Council member of Simi Valley, .Sandi Webb

Judge James P. Gray "Ending the War on Drugs," rumored candidate for President, will be our Speaker for Sunday Night. He will talk about ending the drug war, and he may talk about exploring a run for our party's nomination for President of the United States. You can read more about him at [www.judgejimgray.com](http://www.judgejimgray.com). Judge Gray will be introduced by another California Libertarian Manuel S. Klausner, Esq. You don't want to miss this.

Jon Coupal, president of the Howard Jarvis Taxpayers Association, will speak on Monday at the Samuel Adams Luncheon. He will talk about turning back the tide of taxes in California. He will be introduced by our own Jack Dean. You can read more about the HJTA at <http://www.hjta.org>.

The 2003 convention is being held from Friday evening February 14 through Monday afternoon February

17 at the luxurious Ontario Airport Marriott (call 909-975-5000 for room reservations and be sure to mention the Libertarian Party of California 2003 Convention to get the lowest rates). If you can't attend the entire convention, at least come to the FREE communication workshop on Saturday and/or Grand Banquet on Saturday night (only \$60). We are making a special effort to get all of our year 2002 candidates, including the 28 - yes, it

really is 28!!! - who won their elections to attend the Grand Banquet. Come meet them and find out what they're doing on the front lines to advance liberty. Space is limited, so register right away for the 2003 Convention by contacting Gail Lightfoot at (805) 481-3434 ([GKLtft@aol.com](mailto:GKLtft@aol.com)) Bruce Cohen at (949) 813-8001 ([Bruce966@aol.com](mailto:Bruce966@aol.com)).

See you there!!!

Aaron Starr, CPA Chairman Libertarian Party of California

# OPH Who & Why cont



Cory Nott with son Cody, Jeffrey Sommer, The Statue of Liberty, Scott Campanaro, & Uncle Sam

Continued from page 1

miles to volunteer Jeffrey said: "This was the first Gun Show that I had attended. It really expanded my horizons. I believe that the Second Amendment is crucial to preserving all other rights and OPH is an important tool for growing The Party. Now we need the Gun Guys to volunteer for the Hemp Fests."

Frank Manske is the ExCom Rep. for the EBLP and has volunteered for dozens of OPH Booths. He comments: "I hate salesmen and am not an extrovert by nature. Using "The Hook" to get people to stop has always been hard for me. But outreach is a political necessity and OPH works!"

Terry Floyd has been the EBLP Database Manager since practically forever and is also their Treasurer. His perspective: "In the mid-1990's, T&S Gun Shows used to give the LP a free table to set up an OPH outreach booth at their regular shows in Pleasanton and Antioch. Since then, however, local politicians have attacked gun

shows for their own political gain and banned small businesses like T&S from renting county facilities for such events. It creates a domino effect, because many of the retailers who purchase space at these shows are themselves small businesses struggling to survive in a weakened economy. None of this has any effect on reducing gun violence and only hurts businesses—and, ironically, reduces tax revenues for the county. In fact, gun violence in Alameda County was dramatically higher in 2002 than in any of the previous ten years."

John Ericson is the Secretary for EBLP having becoming involved about a year and a half ago. His wife, Constance, is the LPC Monthly Calendar Girl. He observes: "This was the second OPH that I have volunteered for. At the Zucchini Festival the crowd was all over the place but at the Gun Show the crowd seemed more like a bunch of Republicans who were really closet Libertarians afraid to come out."

Scott Wilson ☺-)>, is your Editor and I store the EBLP Booth and supplies in my garage. "Many of the people who stop have never heard of the Libertarians let alone meet one. OPH puts a human face on the Libertarian Party. It graphically and simply explains how politics isn't just about Left and Right anymore. There is and Up and a Down too. It's just a great way to build **The Party!** And it's fun"

## Libertarian Party of California

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[www.ca.lp.org/lpc-ec.html](http://www.ca.lp.org/lpc-ec.html)

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### Online Edition

[www.ca.lp.org/lpcm](http://www.ca.lp.org/lpcm)

Note changes in E-Mail addresses. Only email submissions will be accepted. **LPC Monthly** is the official newsletter of the Libertarian Party of California. Opinions contained herein do not necessarily represent official party positions unless indicated. All submissions are subject to editing.

Deadline: 1st day of every month.

It is NOT a 1% Sales Tax Increase!

7.25% raised to 8.25% is a

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# OPH What & How



The Hook

When the Republocrats do Voter Registration you will usually find a table with some pre-marked Registration forms, a few campaign buttons or bumper stickers with a couple of Blue-hairs sitting behind it,,, knitting. They aren't trying to get people involved in politics; they're just trying to maintain their gerrymandered districts.

## So let's go fishing.

You can sit in your Booth and watch the river of people flow by,,, and they will. Or you can bait a Hook and toss out a line.

"HI FOLKS. IS THE GOVERNMENT DOING A GOOD JOB FOR YOU MOST OF THE TIME, SOME OF THE TIME RARELY, OR NEVER? WHAT DO YOU THINK? TOSS A CHIP A JAR."

*Secret sales tricks: Stand, look them in the eye and smile. Don't talk to the back of anyone's head; cast your line when they glance at the Booth. (You'll have about 2 seconds.) When you have eye contact bring your hand into the field of vision and use it as a pointer. If your eyes follow the pointer, so will your prospects.*

More than likely, they stopped walking. That is the most important part. Some will toss a chip right away and others may hesitate. Cajole them and try got get their opinion. At this point we aren't selling anything, just doing a survey.

If they toss a chip in the MOST jar, thank them and tell them to have a nice day. Don't waste your time.

If they toss a chip in any other jar say:

"You know that politics isn't just about left and right anymore, there is an up and a down too. Here's a little 10 question survey you answer yes, no or maybe. There are no wrong answers. Try it out and we'll add YOUR star to our graph."

*Secret Sales trick: Have clipboard with pen and ballot ready. HAND IT TO THEM and SHUT UP.*

If they hesitate too long, mention that the survey was designed by Nobel Prize winning Economist David Nolan and it's just a survey. Offer help filling it out if they need it.

Once they complete the survey, (make sure all questions get answered) briefly explain the chart.

"This axis gauges your desire for Personal Liberty and this axis gauges your desire for Economic Self-Control. Basically, the Left

wants your money but won't tell you how to live. The Right wants to tell you how to live but doesn't want your money. Fascists want to do both, Libertarians don't want to do either. You scored \_\_\_\_ on Personal issues and \_\_\_\_ on Economic issues. That puts you right here. Does that sound about right?

**"Yea it is."**

**"My name is \_\_\_\_\_. What's yours?"** Shake hands.

**"John Doe."**

**"Well John I want to thank you for taking our survey by offering you this packet of literature and a FREE three month sub-**

**scription to our monthly Libertarian newspapers LP News and LPC Monthly. Just fill out the back and I'll get you set right up."** HAND IT BACK TO THEM and SHUT UP

Most people don't want to get on a mailing list but everybody likes something for FREE. As we all know though, nothing in life is FREE. Somebody has to pay for it.

Every name submitted to the State LP website [www.ca.lp.org/lpc-member-services.html](http://www.ca.lp.org/lpc-member-services.html) costs **The Party** about 5 bucks in postage and printing. Use your discretion as to who is worth it. Most important though FOLLOW UP with a personal phone call and invitation to a meeting.

Up to this point you haven't really been selling. But once you have their name, if you think there is interest, GO FOR THE GOLD. It's the hardest part for most of us, but they won't join if they aren't asked.

"John, money is the Mother's Milk of Politics and the truth of the matter is that we're thirsty. For as little as 25 bucks you can become a Sponsoring Contributor or Voting Member, receive the Newspapers for a full year and help defray our costs. What do you say? Will you help us out?"

When someone scores



Actual chart from the weekend

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## Operation Breakthrough sets example Nation-wide

Dear Bonnie (in NY)

Candidate recruitment is a relatively simple process. Hard and time-consuming, but rather straightforward.

The key is asking. Ask ask ask. North Carolina has done well in this since 1996 simply because it's a passion of mine. I call everybody I can get my hands on, and after I ask them to run for office I also ask them if they know any other potential leads, and then I call them too. The neat thing is that in 2002, this effort blossomed

with over a half dozen volunteers who saw what I had done, liked it, and decided to do it too. I worked just as hard, but the new team members allowed us to go deeper into local lists of registered voters. One guy, who isn't even a Libertarian, called every single registered Libertarian voter in our county (over 450), and made a personal appeal — he simply wanted to be able to vote for anybody other than a Demopublican in every race, and since we are the only other party on the ballot, we

were his only other option. He came very close to filling our local slate for us. I love to use him as an example to shame my troops into action — look, this guy is proud NOT to be one of us and he's doing more for the party than most everyone else, so what are you gonna do?

Anyway, sorry for the tangent. Just an illustration. In California, I hear they have this guy Ted Brown who even makes me look lazy when it comes to asking people to run. And then they developed Operation Breakthrough,

which takes it to a whole new level. But the principle is still the same — ask ask ask. Operation Breakthrough is simply a system that allows us to ask ask ask on a mass scale and effectively process the responses. Thanks to Mr. Starr for providing the URL in a later message. Operation Breakthrough is worth extensive study and application.

Now, when you get to the details of countering objections and more effective salesmanship, it does become more complicated. Ron Crickenberger has produced a

fantastic Candidate Recruitment Manual which is updated annually and freely available. <http://www.lp.org/campaigns/crm/> He does a great job in there of covering the basic objections and counters, among other things. A fantastic resource.

yours in liberty —

Sean Haugh  
Executive Director,  
North Carolina LP



# Rose Parade

*Continued from page 1*

a larger budget to draw on for printing and materials cost. As it was, the cost of printing our flyers (in addition to the donated literature) and purchasing clipboards and pens was borne entirely by four of the volunteers, including myself. The bright side of this, however, is considerable. Of the eight people who volunteered (two worked both the morning and evening shifts), we managed to pass out almost 2,000 flyers, brochures, Nolan charts, and assorted literature, and we got information for 12 new contacts. We were also able to introduce ourselves and lay the groundwork for networking with several anti-war groups, which is one of my plans for the next combined outreach.

This event also took a step towards fixing what I believe is one of the major internal problems with the Libertarian Party—namely, we have all these local organizations running around doing lots of good things, but never talking to each other.

Of the eight volunteers, seven different regions were represented, stretching from Los Angeles to San Bernardino all the way down to south Orange County, including two regional chairs-David Bowers (Region 65-southeast LA County) and John Ballard (Region 36-San Bernardino

County).

In addition to distributing literature and talking to those outside our party, we were finally able to talk to people within our party as well, and I think everyone came away with a lot of new and good ideas to try out in their own regions.

Members volunteering were: night shift, 7 to 9p.m., New Year’s Eve were Bryan Lackey (Region 67-East San Gabriel Valley), Mike Everling (Region 66-South Bay), Nick Adolfo (Region 66-South Bay), and John Ballard (Region 36-San Bernardino County) along with Mike Selzer (Region 63-Pasadena) and Norm Westler (Region 30-Orange County) who drove up and down the parade route with a large trailer and LP banner; and the morning shift, 6 to 8 a.m., New Year’s Day were Bryan Lackey (Region 67-East San Gabriel Valley), David Bowers (Region 65-Southeast LA County), Andy Favor (Region 30-Orange County), and John Ballard (Region 36-San Bernardino County). Special thanks to all the chairs for forwarding my e-mails and helping with volunteers, Roger Rosie (chair of the LP of LA County) and Aaron Starr (state Chair) for their advice in planning outreach events (and their blessing to go ahead with this in the first place), Ted Brown (chair of

Region 63-Pasadena) for logistics advice about the parade route, all of the volunteers themselves for their time, effort, and in some cases money, and last but decidedly not least a GIANT thanks of gratitude to Mr. Wayne Lusvardi, member of Region 63.

Mr. Lusvardi is the owner of the historic Pinney House in downtown Pasadena, which aside from being a beautiful historic building is also almost literally across the street from the parade route. He provided the use of this house to us at no charge, not only as a meeting and parking place but also even as a sleeping area for those that wished to work both shifts. This would have been a LOT more difficult without his help, and we are all very grateful.

In short, our efforts at the Rose Parade were very successful. It was a learning experience, to be sure, but generally a very positive one. We were able to get our name out to a lot of people who had never heard of us, to get people to think about what’s going on in our country, and to set the stage for more combined outreach events in the future. This may have been a small step, but it was a definite step towards the dream of a free society

# Correction

Dear fellow Libertarians

I enjoy reading your paper every month but noted an error in your last issue. In mentioning the telethon for Chaffey College, you stated that Chaffey is the oldest community college in California. Chaffey was founded as a community college in 1916 but Fresno City College had already been serving students for six years. Since our foundation in 1910, Fresno City College has been providing quality education and marketable skills for our citizens at a fraction of the cost of the California State University and University of California systems.

Keep up the good work.  
Yours in Liberty,

Fred Emerling, Ph. D.  
Fresno City College

## Bomb Iraq

*sung to the tune of  
“If You’re Happy And You Know It Clap Your Hands”*

If we cannot find Osama, bomb Iraq.  
If the markets hurt your Mama, bomb Iraq.  
If the terrorists are Saudi  
And the bank takes back your Audi  
And the TV shows are bawdy,  
Bomb Iraq.

If the corporate scandals growin’,  
bomb Iraq.  
And your ties to them are showin’,  
bomb Iraq.  
If the smoking gun ain’t smokin’  
We don’t care, and we’re not jokin’.  
That Saddam will soon be croakin’,  
Bomb Iraq.

Even if we have no allies, bomb Iraq.  
From the sand dunes to the valleys,  
bomb Iraq.  
So to hell with the inspections;  
Let’s look tough for the elections,

Close your mind and take directions,  
Bomb Iraq.

While the globe is slowly warming,  
bomb Iraq.  
Yay! the clouds of war are storming,  
bomb Iraq.  
If the ozone hole is growing,  
Some things we prefer not knowing.  
(Though our ignorance is showing),  
Bomb Iraq.

So here’s one for dear old daddy,  
bomb Iraq.  
From his favorite little laddy,  
bomb Iraq.  
Saying no would look like treason.  
It’s the Hussein hunting season.  
Even if we have no reason,  
Bomb Iraq.

R.R. Jeddah brought to you by  
<arabnews.com>  
published December 2, 2002

# Final Results 2002 Election

The following reflects the work completed so far on compiling the results of the candidate filings for non-partisan seats in California. This schedule does not reflect the results of partisan races.

I show that we have 28 victories (one of them in March) amongst the 250 Libertarians who had 262 candidate filings in 178 non-partisan races during 2002. There were 355 seats avail-

able in these 178 non-partisan races. Libertarians received 1,013,224 votes in these races. There were a total of 900 candidates who filed for these seats.

Among the multiple filers, **Bonnie Flickinger** filed for two seats, **Charles Baddock** filed for three seats, **Jack Hickey** filed for three seats, **Joe Furcinite** filed for two seats, **Michael Lipe** filed for five seats, **Ralph Baker** filed

for two seats, and **Stephen Borkowski** filed for two seats.

Twelve Libertarians were appointed to office in lieu of an election because there weren’t enough candidates to force a contest. Sixteen Libertarians won because they beat other candidates.

The Libertarian incumbents who won re-election are **Parke Boneysteele**, **Teri**

**Kahn**, **Norman Vroman**, **Lois Engel**, and **Bonnie Flickinger**. **Teri Kahn** was an Operation Breakthrough winner from 2 years ago, we just didn’t realize it until now.

Every Libertarian candidate on this schedule is also on our website at <http://www.ca.lp.org/e2002/local.html>.

## Tehama County

Manton Joint Union School  
District  
**ELECTED**  
**Julie A. Dawson**

## Tulare County

Liberty Elementary School  
District  
**ELECTED**  
**James Guadagni**



# Go for The Gold!



Here are two photos taken by Jim Rushing at an event I attended recently. The event held in Orange County was organized by Bruce Cohen. Clyde Cleveland, our Gubernatorial candidate in Iowa this year, was the speaker for the evening.

The first photo is with me and Allan Monsoor, a Republican and newly elected City Councilmember of Costa Mesa. He's writing a check for \$25. Yes, I signed him up as a national member tonight. He also signed the pledge. He won't be considered a state member until he changes his party affiliation.

The second photo shows Cleveland speaking. You'll notice that the woman up front is Iris Adam, the Natural Law Party nominee for California Governor this year. I asked her to write a check out for \$25 to sign up and she did. She's not

ready to sign the pledge yet, so for now she is considered a new contributor.

Over time I'll work on both of them to make them full-fledge members.

Most people aren't willing to start off as members, it's too big of an emotional commitment. The way I sold these two was by telling each that they can start off as a supporter, but not a member. When they're ready they'll get a FREE upgrade to full member status by simply signing the pledge and changing their voter registration.

What's important is that they were ASKED to join. As a rule, people do not join unless you ask them to do so. And they are flattered that you think highly enough of them to ask them. So we need to flatter more people, more often.

Aaron Starr



# Power of Influence Workshop

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For the past twelve years, Larry has coached and trained thousands of people into powerful breakthroughs in their companies, careers and lives. This includes individuals representing top corporations. His expertise is in taking businesses and individuals into the next level of excellence, competency and profitability. He is also a popular public speaker, seminar facilitator and published author, and is currently at work on a new book on vision, communication, and relationships. He works with high profile individuals in communicating their message effectively through media interviews, pitches and speaking tours. He lives in Los Angeles, California with his wife and

baby daughter.

**What Others Are Saying**

I have had personal experience working with Steven Covey and other outstanding coaches and trainers. Larry has a gift that makes him stand out more than any other coach that I have worked with.

- Scott Black CEO of B.R.S.G. Group Advertising

"Larry Pinci has an incredible gift for getting at the heart of what holds people back and creating strategies to help people win at work and in their personal lives."

- Mark Mitchell – Vice President BHI Management and Real Estate

Through Larry Pinci's coaching, the management has learned how to make their listening and communication more effective. The result of this is real teamwork, where, as a company we are playing to win rather than playing not to lose.

- Stephen Rogers – V.P. Ad

Agency

His coaching and processes helped us set and accomplish our goals without being sidetracked, and supported everyone at "We Care - Holistic Health Spa and Retreat" into being focused and moving in the same direction. We were able to accomplish our targets in a short period of time, raising our profits 60% over a year. Larry is an incredibly gifted man when it comes to getting the job done."

– Susan Lombardi, CEO,

"We Care - Holistic Health Spa and Retreat Coaching supported me in taking responsibility for what was stopping me in my relationships, instead of projecting my problems on others by blaming them. My communication and thinking processes were enhanced and my vision clarified. I achieved the goals I wanted.

- Kathleen Kinmont, Actress - Renegades

## Match the Person with the Quote

- |   |                        |
|---|------------------------|
| 1) "There never was a good war or a bad peace."                   | a) Thomas Jefferson    |
| 2) "These are the times that try men's souls."                    | b) John Paul Jones     |
| 3) "Sir, I have not yet begun to fight."                          | c) Thomas Paine        |
| 4) "... fired the shot heard round the world."                    | d) Benjamin Franklin   |
| 5) "Great innovations should not be forced on slender majorities" | e) Ralph Waldo Emerson |

Answers on page 6

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## OPH

very libertarian that is the time to start really selling memberships and start selling them hard. Introduce them to everyone else at the Booth and welcome them home. Let them know what you and

your group have been doing for Liberty and ask for their help as a Sponsoring Contributor or Voting Member. FOLLOW UP with phone calls!

Don't forget to ask them to re-register Libertarian

OPH is NOT the time to get into long heated discussions with Republocrats (as much fun as that may be) because while they are wast-

ing your time the river is still flowing. Excuse yourself from time-killers and tell them to have a nice day. Bait another hook and cast out another line to a potential Libertarian.

Host an OPH Booth for your Region, have some fun and grow **The Party!**

For more information visit the Advocates for Self-Government at <www.self-



# Convention 2002

## Here is what we have planned for your enjoyment.

Friday, Feb 14, 2003 Join a Debate, er..., polite discussion of the Bipartisan Campaign Finance Reform Act and its effect on the Unified LP/LPC membership plan,

“Meet and Quiz” the candidates for LPC Officer and ExCom At-Large Reps, and enjoy the hotel Sports Bar Happy Hour, a movie in the movie room and top it off with a visit to the Hospitality Suites set up by candidates, regions and/or special interest groups.

The Conference Center will be open all day Saturday, Sunday and Monday for Movies, Vendors, Informal Forums and Discussions until the Hospitality Suites open their doors for the back room politics and discussions on both Saturday and Sunday evenings.

### Panels and Forums:

Campaign Lessons Learned by LP Candidates

Advocating Pure Versus Practical Solutions, a discussion of the relative

merits of espousing “pure” versus “practical” or incremental solutions and when compromise becomes a sellout

Past Chair’s Insights with Dan Wiener, Mike Hall, Mary Gingell

Past US Senate candidates Jack Dean, Ted Brown, Gail Lightfoot discuss their and other statewide senate campaigns

High Benefit/Low Cost Options for LPC support of campaigns

Community and Grassroots Approaches and Opportunities

### Presentations:

Marketing the LP by David Schrader

“Environmental Issues” by Gordon La Bedz

Libertarians and Christianity with Kevin Craig

Voter and Election Trends Richard Winger

Antiwar.com with Eric Garriss

Rediscovering What Once Made the LP Great by Bob Bakhaus

Second Amendment by Anna Z., of Liberty Belles and a member of the

Pink Pistols

Free State Project by Jason Sorens  
Antiwar.com

Rethinking the Non Initiation of Force with Sandor Woren

Using Pubic Access TV by Gail Lightfoot and BJ Wagener

Team Building with Ed Moss  
Using the Initiative Process Effectively by Mark Dierolf

The Libertarian Alternative TV program with Mark Selzer

Operation Breakthrough by a designee of Aaron Starr  
(some speakers unconfirmed)

### Convention packages:

\* Full package: Two Dinners, 3 Breakfasts and Lunches, All Speakers  
Feb. 2003 = \$350 Feb 11 = \$375

\* Elected Officials Special \$200 for a Full Package

\* Delegates Only - \$100 - 3 buffet

Answers to Match Game: 1 - d Benjamin Franklin: Letters to Sir Joseph Banks, 27 July 1783, and Josiah Quincy, 11 Sept. 1783. 2 - c Thomas Paine: The American Crisis. 3 - b John Paul Jones: When asked to surrender his badly damaged ship prior to capturing the British Naval vessel, Serapis (1779). 4 - e Ralph Waldo Emerson: Concord Hymn, a poem about the Battles of Lexington and Concord (1837) 5 - a Thomas Jefferson: Letter, 2 May 1808.

breakfasts, (Sat, Sun, Mon.), 2 buffet lunches (Sat, Sun), Plus All speakers in Conference Center, Excludes LPC Banquet, Sun Dinner and Sam Adams Luncheon

\* Candidates Special - \$150 - 3 breakfasts (Sat, Sun, Mon.), 2 lunches (Sat, Sun) and the Sam Adams Luncheon on Monday where you are honored as a Libertarian Party candidate.

\* Hotel Guests Special - Book a hotel room for 3 nights and receive a \$50 refund off Full package price.

**Marriott Reservations:**  
**909-975-5000**

**www.marriotthotels.com/ontca**

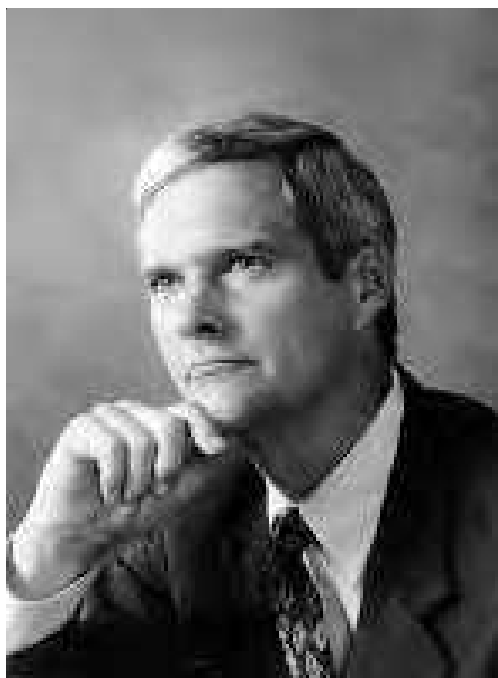
**Contact: GKLtft@aol.com**

Reservations cannot be guaranteed after Feb 10, 2003.

# Look who's talking!



Geoff Neale, chair of the National Libertarian Party, will be the keynote speaker at the 2003 LPC convention to be held February 14 - 17 at the Ontario Airport Marriott Hotel. Neale was elected chair of the national Party last July in Indianapolis. Before his election as LP Chair, he served four terms on the National Committee, and as Chair of the Texas LP from 1998 - 2002. President of a software company, Neale makes his home in Houston, Texas. Prior to moving to Texas, Neale had been active in the California LP.



Superior Court Judge James P. Gray will be the banquet speaker on Sunday, February 16 during the LPC 2003 convention at the Ontario Airport Marriott Hotel. Judge Gray currently presides over the civil trial calendar for the Superior Court of Orange County. A champion of many causes, he is more prominently known for his distaste for the War on Drugs and continues to mobilize government officials, civic leaders, politicians and the public to join him in exploring alternate solutions to reduce the chronic problem. He has also written a highly-acclaimed book on the subject: *Why Our Drug Laws Have Failed and What We Can Do About It - A Judicial Indictment of the War on Drugs*.



Tom McClintock, considered one of California's foremost spokesmen on conservative fiscal policy and government waste, will be the banquet speaker on Saturday, February 15, during the LPC 2003 convention. McClintock has served 7 terms as a State Assemblyman and two terms as State Senator. As an Assemblyman, he jointly authored the Mello-Condit-McClintock Tax Rebate Act which returned \$1.1 billion of tax over-collections to California taxpayers. The 2003 LPC convention is being held February 14 - 17 at the Ontario Airport Marriott Hotel.



Jon Coupal, president of the Howard Jarvis Taxpayers Association, will be the speaker at the annual Sam Adams Luncheon at noon on Monday, February 17 at the Ontario Airport Marriott Hotel. The Sam Adams Luncheon traditionally is the closing feature of the LPC State Convention being held from February 14 through 17. As an attorney, Coupal is a recognized expert in California tax policy. The Howard Jarvis Taxpayers Association has offices in Los Angeles and Sacramento.

For More Infomation, contact:  
Richard E. Venable  
LPCNews@aol.com  
Tel: 805/481-3434  
Fax: 805-381-9083



# Calendar of Events

## Come to “The Party!”

**February 12:** The Civil Society Institute of Santa Clara University presents Dr. Timur Kuran, Professor of Economics and Law, and King Faisal Professor of Islamic Thought and Culture at the University of Southern California lecturing on “The Religious Undertow of Middle Eastern Economic Grievances: A Perspective on Militant Islamism” @ 5:30 – 7:00 PM at the Brass Rail, Basement of Benson Memorial Center, Santa Clara University, 500 El Camino Real, Santa Clara, CA 95053.

Timur Kuran is a US citizen of Turkish origin. He holds an A.B. in Economics from Princeton University as well as M.A. and Ph.D. degrees in Economics from Stanford University. He is currently Professor of Economics and King Faisal Professor of Islamic Thought and Culture at the University of Southern California. Dr. Kuran is editor of a book series for the University of Michigan Press and serves on the editorial boards of five academic journals. He is a Research Fellow at the Independent Institute. His best known work is *Private Truths, Public Lies: The Social Consequences of Preference Falsification* (1995, Harvard University Press), which deals with the repercussions of being dishonest about what one knows and wants. Widely cited in both popular and academic discourse, it has been translated into German, Swedish, and Turkish. Other recent publications include “Islamic Economics and the Islamic Subeconomy”, *Journal of Economic Perspectives* (Fall 1995), and “Islam and Underdevelopment: An Old Puzzle Revisited”, *Journal of Institutional and Theoretical Economics* (March 1997).

His underlying theme is that the economic grievances that contribute to Middle Eastern, Muslim, or Arab resentment of the global economic order have an

unmistakable cultural, and specifically religious, dimension. Middle Easterners who are angry at the United States and at the modernizing regimes of the Islamic world are driven by more than their own poverty or that of their societies. They believe that Islam is the answer to Middle Eastern problems, and they attribute failures to non-Islamic influences. For more information: (408) 554-6931 or [csi@scu.edu](mailto:csi@scu.edu).

**February 23:** The National Japanese American Historical Society is sponsoring “Day of Remembrance 2003: Carry the light for

sufficient of themselves...Despite the unequivocal language of the Constitution of the United States that the writ of habeas corpus shall not be suspended, and despite the Fifth Amendment’s command that no person shall be deprived of life, liberty or property without due process of law, both of these constitutional safeguards were denied by military action under Executive Order 9066...”

Since 1980, the Day of Remembrance Consortium has presented educational, cultural, and candlelight remembrances to honor those who were unjustly interned

## California Convention

*At the Ontario Airport Marriott Hotel, February 15-17*

Justice/Defending Our Constitution, Then & Now” a commemoration and benefit event featuring the world premiere of *Hidden Internment: The Art Shibayama Story*, a film by Casey Peek @ 2:00 pm at the AMC Kabuki 8 Theater, Japantown, San Francisco.

Executive Order 9066, signed by President Roosevelt on February 19, 1942, was the instrument that allowed military commanders to designate areas “from which any or all persons may be excluded.” This led to the exclusion, detention and incarceration of over 110,000 Americans of Japanese ancestry. The U.S. government also orchestrated the forcible deportation of over 2260 persons of Japanese ancestry from 13 Latin American countries to be used as hostages in exchange for Americans held in Japan. Former Supreme Court Justice Tom C. Clark, who represented the Department of Justice in the “relocation,” later wrote: “The truth is — as this deplorable experience proves — that constitutions and laws are not

and to pledge vigilance and education so that similar human rights violations do not recur.

MC: Chizu Iiyama; Keynote Speaker: Reverend Lloyd Wake; Candlelighting Ceremony; Locked In/Locked Out Arts & Essay Contest winners; reception to follow at Japanese Culture Community Center of Northern California. For tickets and information: 415-921-5007 or [njahs@njahs.org](mailto:njahs@njahs.org)

**February 26:** The Civil Society Institute of Santa Clara University presents Marshall Fritz and David Friedman, “School Vouchers: A Debate between Two Proponents of Separation of School and State” @ 5:30 – 7:00 PM at the Brass Rail, Basement of Benson Memorial Center, Santa Clara University, 500 El Camino Real, Santa Clara, CA 95053.

Marshall Fritz is President of the Alliance for the Separation of School & State in Fresno, California, a tax-exempt educational organization he founded in 1994. In

1985, he founded the Advocates for Self-Government, an educational organization that teaches Americans who ardently love liberty how to express their views positively.

Marshall Fritz is widely known as one of the Libertarian movement’s most entertaining and inspiring speakers.

David Friedman is a Professor of Law, with joint appointment in the Economics Department, at Santa Clara University. He is a self-described anarchist-anachronist-economist who never studied law or economics. Instead, he graduated magna cum laude from Harvard University with a B.S. in Physics and Chemistry and went on to obtain his doctorate in Physics from the University of Chicago. Professor Friedman is the author of four books – *The Machinery of Freedom*, *Price Theory: An Intermediate Text*, *Hidden*

*Order: The Economics of Everyday Life*, and *Law’s Order* – and more than 40 articles and book chapters in the areas of law, economics, social and political philosophy, and physics.

For more information: (408) 554-6931 or [csi@scu.edu](mailto:csi@scu.edu).

**February 28:** The Peninsula Peace and Justice Center presents *George Shrub “The World’s Only Known Singing CIA Agent”* @ 7:30 pm at Unitarian Hall, 505 East Charleston, Palo Alto. George Shrub has been traveling throughout his globalized domain, sharing his Point of View (the Right One) so that people won’t need their own. He employs anti-folk songs and interventionary anthems to explain (and enforce) the notion that the business of America is none of your business, that unions are never civil, and that the proper place for himself, like Wal-Mart, is everywhere. *aka Dave Lippman*. “Viciously funny” - Guardian (London). “This is a very funny man” –

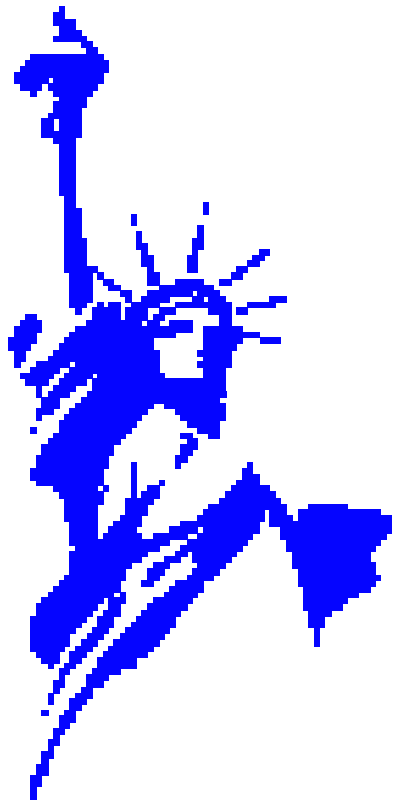
KGOTV. “*The Dean felt that more harm than good would come from your visit*” -A student, Skidmore College. For more information (650) 326-8837 or [ppjc@peaceandjustice.org](mailto:ppjc@peaceandjustice.org).

**February 28, 1993:** Agents from the Bureau of Alcohol, Firearms and Tobacco attempt to serve an arrest warrant along with a search warrant on David Korosh at the Mt. Carmel complex near Waco, Texas, home to a religious sect known as the Branch Davidians. The 77-acre ranch has several buildings with the main residence housing approximately 100 men, women and children. 76 heavily armed ATF agents storm the complex, shots are fired and a fierce gun battle ensues. The ATF and the Davidians accuse one another of firing the first shot. After an hour-long firefight, a ceasefire is arranged. The Davidians agree to hold their fire in return for the ATF’s promise to leave the property. During the raid, ATF agents shoot and kill two Davidians and wound five others. The Davidians shoot and kill four ATF agents and wound 20 others. Measured in casualties, it is not only the worst day in the history of the ATF but the worst day in the history of federal law enforcement. The standoff will last another 51 days.

It culminates on April 19, 1993 when tanks brought in by the FBI ram holes in the building containing 76 men, women and children and spray CS (tear) gas inside. At approximately 12:00 p.m., a fire breaks out and flames race through the complex. FBI officials do not let fire trucks approach the residence. Nine Davidians survive the fire. All told, 76 Davidians die, including 27 children. Most die from (presumed) smoke inhalation, but at least 20 Davidians have gunshot wounds.

### Constance

*Do what thou thou wilt and harm none.*



# California Libertarian Party Convention

## February 15 - 17, 2002

**A Superior Court Judge who talks of ending the war on drugs;  
A professor talking about terrorism and its impact on civil liberties;  
A former State Senator talking of the cause of liberty;  
A tax fighter discusses turning back the tide of taxes in California.**

These are just a few of the highlights of the 2003 LPC Convention. It is almost here. Feb. 14 to Feb. 17, 2003 at the Ontario Airport Marriott with its state of the art Conference Center and Lecture Hall. So – if you haven’t already done so – register now for the conference and hotel before events and rooms are sold out.

### **Panels and Forums:**

Campaign Lessons Learned by LP Candidates  
Advocating Pure Versus Practical Solutions, a discussion of the relative merits of espousing “pure” versus “practical” or incremental solutions and when compromise becomes a sellout  
Past Chair’s Insights with Dan Wiener, Mike Hall, Mary Gingell  
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*Using the Initiative Process Effectively* by Mark Dierolf  
*The Libertarian Alternative TV program* with Mark Selzer  
*Operation Breakthrough* by a designee of Aaron Starr  
*Inspiration to Action* by Scott Wilson LPC Monthly Editor  
*(some speakers unconfirmed)*  
Sales and Informational Vendors on Sat, Sun and Mon.

*Continued on page 6*

## Libertarian Party of California

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### **INSIDE:**

**2002 Goes Out With a Bang**

**Rose Parade Outreach**

**OPH What & How**

**Operation Breakthrough sets Example Nationwide**

**Go For The Gold**

**Match Game**

**Look Who’s Talking**

**Calendar**

***“A newspaper is not just for reporting the news,  
it’s to get people mad enough to do something about it.”***

**Mark Twain**

“When a great truth once gets abroad in the world, no power can imprison it, or prescribe its limits, or suppress it. It is bound to go on until it becomes the thought of the world.”

*Fredrick Douglass, writer, orator, abolitionist, former slave (1817-1895)*

“I believe that if the people of this nation fully understood what Congress has done to them over the last 49 years, they would move on Washington; they would not wait for an election.... It adds up to a preconceived plan to destroy the economic and social independence of the United States!”

*George W. Mallone, U.S.Senator, speaking before Congress in 1957,*